BluBOX - Quotation
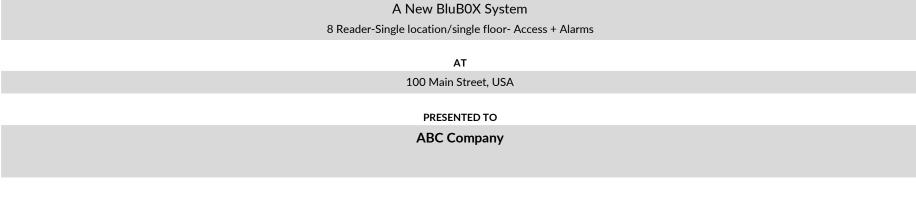
FROM:	Lynda Lewis
Title:	Internal Sales
Phone:	844-425-8209-X707
Mobile:	631-480-5416
Email:	llewis@blub0x.com

TO:	
Title:	
Company:	
Phone:	
Mobile:	
Email:	

CC:	
Title:	
Company:	
Phone:	
Mobile:	
Email:	

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FOR

A New BluBOX System

8 Reader-Single location/single floor- Access + Alarms

AT

100 Main Street, USA

PRESENTED TO

ABC Company

Quote #	LL-	**Rev #**	01-JT
Quote Date:	11-Aug-2017	**Valid Until:**	11-Nov-2017

BluBOX - Quotation Summary

Hardware & Services

Total Hardware		$10,774
Total BluBØX Professional Services		$3,976
Total Hardware and Services		**$14,750**
Shipping	4.0%	$431
Total Hardware & Services		**$15,181**

Includes Shipping but NOT Tax

1st Year Annual Costs

		Monthly
BluSKY Licenses	$2,989	$249
System Support	$1,401	$117
HaaS Plan: $2694 /Yr. - Not Included	$0	$0
ERP Plan: $1617 /Yr. - Not Included	$0	$0
Total 1st Year Annual Costs	**$4,390**	**$366**

Includes BluSKY Licenses - Includes Support

TOTAL Hardware, Services & 1st Year Annual Costs	**$19,571**

Includes Shipping but NOT Tax - Includes BluSKY Licenses. - Includes Support

Principal Terms - See Terms & Conditions pages for greater detail

Payment Terms:	50% Deposit w/ Balance Upon Shipment
Shipments:	US Dollars, FOB Point of Origin. Partial Shipments of hardware are OK unless otherwise stated on Client's Purchase Order.
Sales Tax:	Will be charged unless Client has a Reseller Certificate on-file with Blub0X Is only an estimate. The correct tax will be calculated at the time of billing.
Work Hours:	On Straight Time except as noted below

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price
752-7200	1502-8R/32I/28O-E4M1LPM	Eight reader system/Thirty-Two/Twenty eight output input system w/ managed lock power and power management	Included	1	$5,076.00	$5,076.00
160-2200	Reader - HID RP40 iClass SE/Prox Wall Switch Wiegand Legacy	Reader - HID RP40 iClass SE/Prox Wall Switch Wiegand Legacy	Included	8	$266.00	$2,128.00
460-0500	Power Management Gateway	Compute Stick and Support hardware that supports communication between LSP NL2 (Part # 670-2000) or NL4 (Part # 670-2100) and BluSKY Power Diagnostics.	Included	1	$360.00	$360.00
400-1000	Router - CradlePoint MBR1200B Broadband Router	Router - CradlePoint MBR1200B Broadband Router	Optional	1	$434.00	$0.00
410-1400	8 Port Unmanaged Gigabit Switch	Switch - HP ProCurve Switch 1410-8G (J9559A)	Optional	1	$132.00	$0.00
320-1000	Card - HID iClass w/ slot - 26 bit - QTY 50	Card - HID iClass Composite PVC 2K/2Appl Areas Programed 26 bit FC 201 Blank Front and Back Matching sequential numbers horizontal slot	Included	15	$214.00	$3,210.00
BluBØX PROFESSIONAL SERVICES						
800-8020	On Site SR Tech Support - Excl. T&M - Business Hours	Technical Support - On-Site - Manager-Level - Excludes Travel & Lodging - Business Hours - Min: 4 hrs. - PER HOUR:	Included	18	$97.00	$1,746.00
800-1225	Project Management - Business Hours	Project Management - Remote - Business Hours - Min: 4 hrs. -PER HOUR:	Included	8	$182.00	$1,456.00

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price
800-0400	Training - Video Conference - Business Hours	Training - Video Conference - Business Hours - PER HOUR:	Included	2	$97.00	$194.00
800-5340	BluSKY Database Construction Services	BluSKY Database Construction Services - Min: 4 hrs. - PER HOUR:	Included	4	$145.00	$580.00

Total Hardware & Software	$10,774.00
Total - Professional Services	$3,976.00
Total - Third Party	$0.00
GRAND TOTAL	**$14,750.00**
Total - Out of Pocket Expenses	$0.00

Part #	BluSKY License	Description	Unit Qantity	Included or Optional	Quantity	MSRP Unit Price	Extended Price
817-0100	Platform	Security system infrastructure and database usage. Required for any use of BluSKY. Based on number of ACTIVE users in the System's database, excluding deleted and suspended. Pre-requisite for any other BluSKY license.	per User in a System	Included	500	$1.33	$665.00
817-0120	Photo ID Badging	Capture and storage of user and vendor photos and printing of Photo-ID Badges. Pre-Requisite for on-screen Photo-ID Verification, Biometric Log In, and Person Readers.	per User in a System	Optional	500	$0.63	$0.00
817-0320	Reader	Required for every reader	Per Reader	Included	8	$145.00	$1,160.00
817-1080	Power Management	Power Management.	per Device	Included	1	$200.00	$200.00
817-0600	Alarm and Intrusion	Core alarm and intrusion functionality - includes alarm group and alarm point configuration, real-time alarm display, response to alarms, and virtual keypad for arming and disarming. Integrates with RAND for expanded functionality.	per Sensor	Included	8	$23.65	$189.00
817-1220	System Health	Monitoring of BluSKY/BluCHIP software, hardware, database, security, power, and communications. Also includes analytics, intelligent rules, events, notifications and integration with distribution lists.	% other Licenses	Included	1	$110.70	$110.70
817-0520	System Analytics	Statistical analysis of all access control, alarm, video, vendor, DDE, visitor & incident events - displays the analytics, including counting, binning, trending, pattern recognition, correlation analysis and unusual event detection. Integrates with RND.	% other Licenses	Included	1	$221.40	$221.40
817-1120	Intelligence	Intelligence functionality for all BluSKY modules - includes simple and complex rule creation and analytics - events - notifications - distribution lists integration. BluSKY includes hundreds of standard intelligent rules out-of-the-BØX.	% other Licenses	Included	1	$442.80	$442.80

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	TOTAL ANNUAL LICENSES	$2,989.00
	Monthly	$249.08