BluBOX - Quotation

FROM:	Lynda Lewis
Title:	Internal Sales
Phone:	844-425-8209-X707
Mobile:	631-480-5416
Email:	llewis@blub0x.com

TO:	
Title:	
Company:	
Phone:	
Mobile:	
Email:	

CC:	
Title:	
Company:	
Phone:	
Mobile:	
Email:	

14.5

FOR

A New BluB0X System

2 Cameras

AT

9 Bartlet Street, Suite 334 Andover, MA 01810

PRESENTED TO

System Integrators

Quote #	LL-	2 Cameras	Rev #	1
Quote Date:	7-Mar-2017		Valid Until:	7-Jun-2017

Hardware & Services

Total Hardware		$4,677
Total Hardware and Services		**$6,013**
Shipping	4.0%	$188
Total Hardware & Services		**$6,201**

Includes Shipping but NOT Tax

1st Year Annual Costs

BluSKY Licenses		$1,546
System Support	13.0%	$609
HaaS Plan: $1170 /Yr. - Not Included		$0
ERP Plan: $1170 /Yr. - Not Included		$0
Total 1st Year Annual Costs		**$2,155**

Including BluSKY Licenses

TOTAL Hardware, Services & Annual Costs	**$8,356**

BluBØX - Quotation Summary

Principal Terms - See Terms & Conditions pages for greater detail

Payment Terms:	50% Deposit w/ Balance Upon Shipment
Shipments:	US Dollars, FOB Point of Origin. Partial Shipments of hardware are OK unless otherwise stated on Client's Purchase Order.
Sales Tax:	Will be charged unless Client has a Reseller Certificate on-file with Blub0X Is only an estimate. The correct tax will be calculated at the time of billing.
Work Hours:	On Straight Time except as noted below

BluBØX - Hardware & Services

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price
221-1900	IR Pro Dome Camera w/ Focus/Zoom - 2.0MP, MZF 3.0-10.5mm	Remote Focus and Zoom IR Pro Dome Camera-(MS-C2972-FIPMB) 2.0MP, Motorized Zoom Lens 3.0-10.5mm	Included	2	$625.00	$1,250.00
228-0100	BCDM02-VA-I3-1TB	BluSTONE NVR - 16 Cameras - mini desktop - Core i3 - Windows 7 Pro 64 bit - 4GB RAM - 128GB SSD - 1TB 7200RPM SATA - 1x 1GbE - 2 x 65Watt - 1.3"H x 6.9"W x7"D	Included	1	$1,568.00	$1,568.00
410-2200	Netgear ProSafe FS108P 8 port 10/100 Switch (4 PoE)	Netgear ProSafe FS108P 8 port 10/100 Switch (4 PoE)	Included	1	$168.00	$168.00
775-0100	Video Viewing Station	Video Viewing Station	Included	1	$1,691.00	$1,691.00
BluBØX PROFESSIONAL SERVICES						
800-8020	On Site SR Tech Support - Excl. T&M - Business Hours	Technicial Support - On-Site - Manager-Level - Excludes Travel & Lodging - Business Hours - Min: 4 hrs. - PER HOUR:	Included	2	$97.00	$194.00
800-1225	Project Management - Business Hours	Project Management - Remote - Business Hours - Min: 4 hrs. -PER HOUR:	Included	2	$182.00	$364.00
800-0400	Training - Video Conference - Business Hours	Training - Video Conference - Business Hours - PER HOUR:	Included	2	$97.00	$194.00
800-5340	BluSKY Database Construction Services	BluSKY Database Construction Services - Min: 4 hrs. - PER HOUR:	Included	4	$146.00	$584.00

BluBØX - Hardware & Services

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price

	Total Hardware & Software	$4,677.00
	Total - Professional Services	$1,336.00
	Total - Third Party	$0.00
	GRAND TOTAL	**$6,013.00**
	Total - Out of Pocket Expenses	$0.00

BluBØX - BluSKY Licenses

Avail.	Part #	BluSKY License	Description	Unit Qantity	Included or Optional	Quantity	MSRP Unit Price	Extended Price
Yes	817-0140	VPN	VPN service for remote support of local hardware. Pre-requisite for DDE and video systems. Recommended for systems with on-premise Client PCs or Servers.	per System	Included	1	$450.00	$450.00
Yes	817-0700	Local + Cloud Video	Per Camera license - Connection of the camera to a BluSTONE(local) or to the BluMILE(Cloud) NVR, and transmission of video events to BluSKY for recording and playback.	per Camera	Included	2	$297.00	$594.00
Yes	817-0760	NVR Integration	Per Camera license - Connection of the camera to a local NVR for recording. Includes ability to configure the camera and the video events in BluSKY. Under this license, no video is sent to BluSKY, or available for playback in BluSKY.	per Camera	Included	2	$149.99	$300.00
Yes	817-1120	Intelligence	Intelligence functionality for all BluSKY modules - includes simple and complex rule creation and analytics - events - notifications - distribution lists integration. BluSKY includes hundreds of standard intelligent rules out-of-the-BØX.	% other Licenses	Included	1	$134.40	$134.40
Q4 2016	817-1220	System Health	System health functionality - includes monitoring of BluSKY/BluCHIP software, hardware, database, security, power, and communications. Also includes analytics, intelligent rules, events, notifications and integration with distribution lists.	% other Licenses	Included	1	$67.20	$67.20

TOTAL ANNUAL LICENSES $1,546.00