BluBØX - Quotation

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TO:	
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CC:	
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Company:	
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14.5

FOR

A New BluB0X System

4 Door Edge PACS and Cloud Video

AT

9 Bartlet Street, Suite 334 Andover, MA 01810

PRESENTED TO

System Integrators

Quote #	LL-	4DE-CV	Rev #	1
Quote Date:		7-Mar-2017	Valid Until:	7-Jun-2017

Hardware & Services

Total Hardware		$8,188
Total BluBØX Professional Services		$3,227
Total Hardware and Services		**$11,415**
Shipping	4.0%	$328
Total Hardware & Services		**$11,743**

Includes Shipping but NOT Tax

1st Year Annual Costs

BluSKY Licenses		$2,307
System Support	13.0%	$1,065
HaaS Plan: $2047 /Yr. - Not Included		$0
ERP Plan: $2047 /Yr. - Not Included		$0
Total 1st Year Annual Costs		**$3,372**

Including BluSKY Licenses

TOTAL Hardware, Services & Annual Costs	**$15,115**

Principal Terms - See Terms & Conditions pages for greater detail

Payment Terms:	50% Deposit w/ Balance Upon Shipment
Shipments:	US Dollars, FOB Point of Origin. Partial Shipments of hardware are OK unless otherwise stated on Client's Purchase Order.
Sales Tax:	Will be charged unless Client has a Reseller Certificate on-file with Blub0X Is only an estimate. The correct tax will be calculated at the time of billing.
Work Hours:	On Straight Time except as noted below

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price
221-1900	IR Pro Dome Camera w/ Focus/Zoom - 2.0MP, MZF 3.0-10.5mm	Remote Focus and Zoom IR Pro Dome Camera-(MS-C2972-FIPMB) 2.0MP, Motorized Zoom Lens 3.0-10.5mm	Included	4	$625.00	$2,500.00
751-2000	1501E-2R/6I/4O	Edge Solution - Two reader/Six input/Four output system	Included	1	$1,380.00	$1,380.00
751-3000	51E-1R/4I/2O-EXP	Edge Solution - One reader/Four input/Two Output system add-on	Included	2	$530.00	$1,060.00
160-2200	Reader - HID RP40 iClass SE/Prox Wall Switch Wiegand Legacy	Reader - HID RP40 iClass SE/Prox Wall Switch Wiegand Legacy	Included	4	$267.00	$1,068.00
400-1000	Router - CradlePoint MBR1200B Broadband Router	Router - CradlePoint MBR1200B Broadband Router	Included	1	$434.00	$434.00
410-1400	8 Port Unmanaged Gigabit Switch	Switch - HP ProCurve Switch 1410-8G (J9559A)	Included	1	$133.00	$133.00
320-1000	Card - HID iClass w/ slot - 26 bit, F/C 201	Card - HID iClass Composite PVC 2K/2Appl Areas Programed 26 bit FC 201 Blank Front and Back Matching sequential numbers horizontal slot	Included	375	$4.30	$1,612.50
BluBØX PROFESSIONAL SERVICES						
800-8020	On Site SR Tech Support - Excl. T&M - Business Hours	Technicial Support - On-Site - Manager-Level - Excludes Travel & Lodging - Business Hours - Min: 4 hrs. - PER HOUR:	Included	16	$97.00	$1,552.00

BluBØX - Hardware & Services

Part #	Item	Description	Included or Optional	Product Qty.	MSRP Unit Price	Extended Price
800-1225	Project Management - Business Hours	Project Management - Remote - Business Hours - Min: 4 hrs. -PER HOUR:	Included	6	$182.00	$1,092.00
800-0400	Training - Video Conference - Business Hours	Training - Video Conference - Business Hours - PER HOUR:	Included	3	$97.00	$291.00
800-5340	BluSKY Database Construction Services	BluSKY Database Construction Services - Min: 4 hrs. - PER HOUR:	Included	2	$146.00	$292.00

Total Hardware & Software	$8,188.00
Total - Professional Services	$3,227.00
Total - Third Party	$0.00
GRAND TOTAL	**$11,415.00**
Total - Out of Pocket Expenses	$0.00

Avail.	Part #	BluSKY License	Description	Unit Qantity	Included or Optional	Quantity	MSRP Unit Price	Extended Price
Yes	817-0100	Platform	Security system infrastructure and database usage. Required for any use of BluSKY. Base on number of ACTIVE users in the database, excluding deleted and suspended. Pre Requisite for any other BluSKY license.	per User	Included	250	$1.83	$458.00
Yes	817-0120	User Photo & Badge Printing	Capture and storage of user and vendor photos and printing of Photo-ID Badges. Pre-Requisite for on-screen Photo-ID Verification, Biometric Log In, and Person Readers.	per User	Included	250	$0.75	$189.00
Yes	817-0320	Access Control	Per-Reader license - provides all the access control core functionality	Per Reader	Included	4	$145.00	$580.00
Yes	817-0600	Alarm and Intrusion	Core alarm and intrusion functionality - includes alarm group and alarm point configuration, real-time alarm display, response to alarms, and virtual keypad for arming and disarming. Integrates with RAND for expanded functionality.	per Sensor	Optional	4	$27.81	$0.00
Yes	817-0680	Cloud Video	Per Camera license - Transmission of the camera's video events to BluSKY for recording and playback.	per Camera	Included	4	$194.67	$779.00
Yes	817-1120	Intelligence	Intelligence functionality for all BluSKY modules - includes simple and complex rule creation and analytics - events - notifications - distribution lists integration. BluSKY includes hundreds of standard intelligent rules out-of-the-BØX.	% other Licenses	Included	1	$200.60	$200.60
Q4 2016	817-1220	System Health	System health functionality - includes monitoring of BluSKY/BluCHIP software, hardware, database, security, power, and communications. Also includes analytics, intelligent rules, events, notifications and integration with distribution lists.	% other Licenses	Included	1	$100.30	$100.30

TOTAL ANNUAL LICENSES $2,307.00