

“No More ‘Out of Stock’ Surprises — Ever.”

A Complete, Integrator-Ready Guide to Product Availability, Lifecycle Status & Supply Predictability

Introduction — Why This Report Matters

Across the security industry, integrators cite one frustration above all others: unpredictable product availability.

Backorders, unpublished end-of-life notices, surprise lead times, and inconsistent shipping destroy project schedules, cause customer embarrassment, and erase profit margins.

BluBØX solves this with total transparency:

- Clear product lifecycle status
- Published lead times
- Predictable availability
- Cloud-first architecture that reduces hardware dependency

This report gives integrators everything they need to plan confidently — no guessing, no surprises, no excuses.

Section 1 — Lifecycle Definitions

Every BluBØX hardware product falls into one of four lifecycle stages:

Active — Full production, full support, recommended for all new deployments.

Supported — Manufactured or stocked; supported for existing deployments.

Limited Availability — Tight supply or scheduled phase-out.

End-of-Life (EOL) — No longer manufactured; upgrade paths recommended.

BluBØX Advantage:

Because BluSKY is cloud-native, system functionality continues even when hardware cycles evolve — reducing lifecycle risk.

Section 2 — 2025 Product Lifecycle Table

A. Controllers (ARC Series)

ARC-1 — Active — 2–4 weeks — Standard controller, widely deployed

ARC-2 — Active — 3–6 weeks — High-performance; ideal for elevators and enterprise access

ARC-4 — Active — 3–6 weeks — Advanced multi-I/O edge device

Integrator Benefit: Predictable production; no planned 2025 discontinuations.

B. Person Readers (PRX / LTS Series)

PRX-LT Series — Active — 4–8 weeks — Multi-authentication

PRX-XL — Supported — 4–6 weeks — High-traffic lobbies

Legacy Models — EOL — Supported for installed base

2025 Trend: Demand rising 20–35%.

C. Readers / Door Hardware

BluID/BluREMOTE Readers — Active — 2–4 weeks

HID-Compatible BPN2/BPN1 — Supported — 4–6 weeks

Legacy HID / Third-Party — Limited — 4–10 weeks

Industry Context: BluID reduces HID dependency.

D. Cameras (AVMS Ecosystem)

ONVIF IP Cameras — Active — 2–5 weeks

AI-Ready Cameras — Active — 3–6 weeks

Legacy Cameras — Limited — Supported but not recommended

Integrator Note: Use recommended camera list for optimal AI performance.

E. Elevator Components (DDE Integrations)

DDE Relay Boards (ARC2) — Active — 3–6 weeks

OEM Panels — Supported — Varies

Legacy Serial Interfaces — EOL

Industry Insight: OEM elevator hardware has long lead times.

Section 3 — 2025 Lead-Time Forecast

Controllers: Stable

Person Readers: Demand increasing; Q3/Q4 may tighten

Cameras: Stable; AI-ready preferred

Elevator I/O: Plan early

Mobile Credentials: Instant

Accessories: Stable, 1–3 weeks

AI Impact: Increased demand for Person Readers and AI-ready cameras.

Section 4 — Supply Predictability Guarantees

Guaranteed Allocation for certified partners

90■Day Forecast Visibility

Zero Hidden EOL Decisions

Priority Replacement & RMA Stock

Cloud■Driven Lifecycle Stability

Section 5 — How Integrators Use This Report to Win Jobs

Bid confidently

Reduce risk buffers

Accelerate deployment timelines

Avoid customer-facing delays

Prevent integration-breaking surprises

Eliminate callbacks caused by late hardware

Section 6 — Sample Project Planning Template

Recommended Fields:

- Hardware List
- Lifecycle Status
- Lead Time
- Install Date
- AI Readiness
- Risk Score
- Mitigation Plan

Call to Action

Build Better Projects With Transparent, Predictable Supply.

Download the 2025 Product Lifecycle & Lead■Time Transparency Report (PDF)